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STUDY ON PRODUCT SYSTEM OF INTERNATIONAL TRAINING IN SPACE SECTOR

Abstract

With the first satellite export to Nigeria, international client training in space field is emerging as a new task in the international business scope of China. It is not only an indispensable part of commercial satellite contract, but also playing a very important role in the process of contract negotiation and fulfillment. While posing great challenging in China's space cooperation, it has brought considerable opportunities to the countries concerned, the successful implementations of which have exerted far-reaching influence in space sector as well as the strategic relationship of the relevant countries. This paper, based on many years of training experiences of China Academy of Space Technology (CAST), describes how to establish an improved and systematic product mechanism of international clients training, under which the customers' requirements will be better met and foreign engineers can be exposed to the maximized learning opportunities, to contribute to the international cooperation of China in space sector.

Key words: International Client Training, Product Mechanism, Space Sector