

EARTH OBSERVATION SYMPOSIUM (B1)
International Cooperation in Earth Observation Missions (1)

Author: Mr. Philippe Campenon
Spot Image, Malaysia, Philippe.Campenon@spotimage.fr

DISTRIBUTION OF PARTNER'S SATELLITE DATA: A WIN-WIN-WIN SITUATION

Abstract

Starting with an international cooperation with National Space Organisation of Taiwan, in 2004, for distribution of their Formosat-2 data, soon followed by an agreement with Korea Aerospace Research Institute for Kompsat-2, Spot Image has developed a policy of one stop shop, to the benefit of three parties:

- the end users have an easy access to the whole range of data, with a coordinated plan of tasking, for faster acquisition
- the satellite owner has his satellite data made available to a wide range of users, through the well established distribution network of Spot Image all over the world
- Spot Image portfolio is enriched, giving the opportunity to serve the customers better, hence to develop its activity

This paper addresses the successes gained by all parties in this cooperative approach.