BUSINESS INNOVATION SYMPOSIUM (E6)

Encouragment of Government Purchasing from Commercial Providers: Models and Examples (1)

Author: Mr. Gary L. Martin

National Aeronautics and Space Administration (NASA), Ames Research Center, United States, gary.l.martin@nasa.gov

Ms. Lisa Lockyer

National Aeronautics and Space Administration (NASA), United States, Lisa.L.Lockyer@nasa.gov Mr. Douglas Comstock

National Aeronautics and Space Administration (NASA), United States, doug.comstock@nasa.gov

INNOVATIVE PARTNERSHIPS AT AMES RESEARCH CENTER: CASE STUDIES AND LESSONS LEARNED

Abstract

Ames Research Center has had a long history of being on the forefront of public-private partnerships. The Center has had many successes with different types of partnerships and has learned many lessons along the way. This paper will look at three different approaches for the creation of successful partnerships, the elements of success, issues encountered and benefits received. Legal instruments used include the Enhanced Use Lease, Reimbursable Space Act and Nonreimbursable Space Act. Real world examples will be discussed and the lessons learned to bring out issues that need to be considered in future partnerships.