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Strategic Risk Management for Successful Space & Defence Programmes (4)

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TRADE CONTROLS AND RISK MANAGEMENT

**Abstract**

Trade controls are something every country has. Some maintain their own lists. Others borrow the lists from elsewhere such as the US, EU or UN. But all countries have them. Determining which controls you are subject to as a company can be quite complex, particularly in the international arena. An investor, vendor or customer can bring with them additional regulatory risks that may not factor into your initial risk review. This is a summation of trade related risks and strategies for managing them. These strategies are highly relevant to the space industry, particularly those new to it or expanding into the international arena.