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Author: Ms. Ariane Platell
QL Space, Australia

CATALYSING SPACE ENTREPRENEURSHIP: AN INDIA-AUSTRALIA ALLIANCE

Abstract

This paper outlines the role of India-Australian collaborations in accelerating space entrepreneurship, through a case study involving QL Space, an Australian start-up, and Indian space partners. The collaboration between Australia's emerging space industry and India's established space sector demonstrates a successful model for mutual growth and innovation, by not only facilitating the sharing of expertise but also stimulating economic opportunities. India, with its significant advancements in space technology, offers a repository of knowledge and experience for new and emerging Australian space ventures, while Indian entities have the opportunity to expand into new markets and open new avenues for commercial growth. The paper also looks at the way the cooperative efforts between these two countries have been supported by Government initiatives such as the India-Australia Comprehensive Strategic Partnership and the Comprehensive Economic Cooperation Agreement, as well as the International Space Investment India Projects Grant. By examining the nature of the partnerships formed between QL Space and Indian partners, this paper aims to discern strategies that are potentially replicable across the broader international space entrepreneurship landscape, with a particular focus on how space ecosystems at different levels of maturity can successfully partner to contribute to a vibrant global space economy.